



2026 NAW Innovators Summit Agenda September 16-18, 2026 | Nashville, TN

Day 1 – September 16, 2026 – *agenda times in CST*

- 12:00 PM: Registration Opens
- 4:00 PM: Fuel-Up Opening Break
- 4:30 PM: **Mainstage Session: An Evening with Innovators**
Join 12 returning tech innovators as they showcase their latest innovations, research, and product advancements, highlighting solutions that address key distribution challenges and evolving industry needs. This session is open to wholesalers/distributors, only.
- 6:45 PM: Networking Reception
- 8:00 PM: Evening Concludes

Day 2 – September 17, 2026

- 7:30 AM: Breakfast
- 8:00 AM: **Mainstage Session: Unlocking Transformation ROI**
Join this session as industry experts discuss how leading organizations are turning technology investments into measurable business outcomes, sharing practical insights on ERP modernization, data foundations, AI-enabled capabilities, and the operational changes needed to create lasting value.
- 8:45 AM: Break to Transition to a Wholesaler/Distributor-only Audience
- 8:50 AM: **Mainstage Session**
This session is open to wholesalers/distributors, only.
- 9:50 AM: Break
- 10:00 AM: **Tech Innovator Pitches**
Split between two concurrent rooms, distributors will choose from two 20-minute moderated fireside chats with 12 tech innovators for each round of pitches. These CEOs will communicate the relevance of their solution to the distribution industry.
- 12:50 PM: Networking Lunch & Break

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Day 2 – September 17, 2026, *Continued...*

2:00 PM: **Private Company Appointments**

Designed as a closed-door meeting between top decision-makers, distributors can schedule 20-minute appointments with returning tech innovator CEOs to discuss how their solutions can fit their company.

6:30 PM: Offsite Networking Reception

8:30 PM: Evening Concludes

Day 3 – September 18, 2026

7:30 AM: Breakfast

8:00 AM: **Mainstage Session: Leadership Across the Channel**

Manufacturers and distributors depend on one another in ways that continue to evolve. This conversation will explore leadership, channel partnership, and how one global manufacturer is thinking about the future alongside the distributors helping bring its products and solutions to market. Featured Speaker: Bill Brown, CEO, 3M. Moderated by: Kevin Short, President & CEO ORS Nasco and Treasurer of NAW Board of Directors.

8:50 AM: Break

9:00 AM: **Private Company Appointments**

Designed as a closed-door meeting between top decision-makers, distributors can schedule 20-minute appointments with returning tech innovator CEOs to discuss how their solutions can fit their company.

11:30 AM: **Event Adjourns**