

SUPPLYING AMERICA'S ECONOMY

Wholesaler-distributors are essential critical infrastructure keeping America's supply chain and economy moving forward. Accounting for approximately 1/3 of US GDP, wholesaler-distributors supply goods and services necessary for businesses to grow and succeed. Our companies range in size from small closely held family businesses to Fortune 500 companies; distributors offer well-paying, skilled jobs with a culture of living in and giving back to the communities they serve.



\$8
TRILLION
ANNUALLY



6
MILLION+
WORKERS
NATIONWIDE



250,000+
WHOLESALE-
DISTRIBUTORS
IN ALL 50
STATES



81%
OF COMPANIES
HAVE LESS THAN
20 EMPLOYEES

COMPRISED OF 19 SECTORS

-  OIL & GAS PRODUCTS
-  AGRICULTURAL PRODUCTS
-  HEALTHCARE & PHARMACEUTICAL
-  METAL SERVICE CENTERS
-  GROCERY & FOODSERVICE
-  BUILDING MATERIAL & CONSTRUCTION
-  ELECTRICAL & ELECTRONICS
-  HARDWARE, PLUMBING & HEATING EQUIPMENT/SUPPLIES
-  INDUSTRIAL
-  BEER, WINE, & LIQUOR
-  MOTOR VEHICLES & MOTOR VEHICLE PARTS
-  APPAREL & PIECE GOODS
-  MISCELLANEOUS DURABLE GOODS
-  CHEMICALS & PLASTICS
-  OTHER CONSUMER PRODUCTS
-  FURNITURE & HOME FURNISHINGS
-  COMPUTER EQUIPMENT & SOFTWARE
-  OFFICE PRODUCT & PAPER MERCHANTS
-  COMMERCIAL EQUIPMENT & SUPPLIES

THE BACKBONE OF AMERICA'S SUPPLY CHAIN

