

## Billion Dollar Executive Roundtable - Agenda at a Glance

### DAY 1 – November 8, 2023

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- 1:00 PM: Networking Reception/Opening Remarks
- 2:00 PM: **Plenary Session**
- 2:45 PM: Break
- 3:00 PM: **Roundtable by Cohort** – Sales, HR, Finance, Tech, Operations, Legal  
*Please check the event app for your room assignments*
- 3:45 PM: Break
- 4:00 PM: **Educational Session Options** (3 topics to choose from)  
*Option 1: **Building the Leadership Team of the Future** - Focus on the skills, qualities, and strategies required to create a strong and adaptable leadership team that can navigate the challenges and opportunities of an evolving business landscape.*  
*Option 2: **State of the Supply Chain... What's Next?** - Analyze the current state of supply chain management, exploring recent trends and disruptions, and discussing the anticipated future developments in supply chain practices.*  
*Option 3: **Generative/Applied AI in Distribution** - Highlight how AI technologies, specifically generative AI, can be leveraged to optimize various aspects of distribution operations, enhance decision-making, and drive efficiency gains.*
- 5:00 PM: Break
- 5:15 PM: **Roundtable by Cohort** – Sales, HR, Finance, Tech, Operations, Legal  
*Please check the event app for your room assignments*
- 6:00 PM: Break
- 6:30 PM: Reception & Dinner

### DAY 2 – November 9, 2023

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- 7:30 AM: Breakfast
- 8:00 AM: **Plenary Session**
- 8:45 AM: Break
- 9:00 AM: **Roundtable by Cohort** – Sales, HR, Finance, Tech, Operations, Legal  
*Please check the event app for your room assignments*
- 9:45 AM: Break
- 10:00 AM: **Educational Session Options** (3 topics to choose from)  
*Option 1: **Partnerships Across the Value Chain** - Explore how organizations can establish and nurture partnerships that enhance efficiency, innovation, and value creation throughout the entire value chain*  
*Option 2: **De-Risking Tech Implementations** - Focus on strategies and best practices to minimize the risks associated with adopting and implementing new technologies within your organization.*  
*Option 3: **Investing in the Supply Chain** - Provide insights into how investments in technology, processes, and resources can lead to improved efficiency, cost savings, and competitive advantage.*
- 11:00 AM: Break
- 11:15 AM: **Roundtable by Cohort** – Sales, HR, Finance, Tech, Operations, Legal  
*Please check the event app for your room assignments*
- 12:00 PM: Lunch and Government Relations Update
- 1:00 PM: Adjourn