



**Jade West**

*Chief Government Relations Officer*

September 3, 2020

The Honorable John Curtis  
125 Cannon House Office Building  
U.S. House of Representatives  
Washington, DC 20515

The Honorable Chip Roy  
1319 Longworth House Office Building  
U.S. House of Representatives  
Washington, DC 20515

The Honorable Susan Wild  
1607 Longworth House Office Building  
U.S. House of Representatives  
Washington, DC 20515

Dear Representatives Curtis, Roy and Wild:

I am writing on behalf of the National Association of Wholesaler-Distributors (NAW) to offer our strong support for H.R. 7894, the Paycheck Protection Program Small Business Enhancement Act.

NAW is the “national voice of wholesale distribution,” an association comprised of employers of all sizes, and national, regional, state and local line-of-trade associations spanning the \$5.9 trillion wholesale distribution industry that employs almost 6 million workers in the United States. Approximately 40,000 enterprises with almost 400,000 places of business in all 50 states and the District of Columbia are affiliated with NAW.

The Paycheck Protection Program (PPP) was without doubt one of the most significant components of the CARES Act, helping millions of small businesses keep their doors open and their workers employed as the pandemic and government-mandated closures crippled our economy. H.R. 7894 would provide welcome expansion and enhancement of the PPP, as well as remedy one of the original legislation’s critical flaws.

Specifically, we support your efforts to

- Expand the program through December 31, 2020;
- Confirm Congressional intent that forgiven PPP loans are not taxable by ensuring businesses can deduct expenses paid with those loan proceeds;
- Allow “second draw” loans for businesses with reduction of gross receipts of 20 percent – a much more reasonable and realistic loss ratio than the 35-50 percent in other proposals;
- Expand allowable forgivable expenses to include protective equipment and testing;
- Provide simplified forgiveness for smaller PPP loans; and
- Expand the program to include small business 501(c)(6) non-profits which were inappropriately and inexplicably excluded in the original CARES Act.

**NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS**

1325 G Street N.W., Suite 1000, Washington, DC 20005 • 202-872-0885 • FAX: 202-785-0586 • [www.naw.org](http://www.naw.org)

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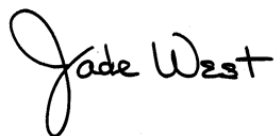
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Negotiations on a new COVID-relief package will of course be difficult and complicated, and the individual components of any final legislation are likely to be determined without separate consideration or the opportunity for public comment or stakeholder involvement.

Therefore, please feel free to include NAW in any list of supporters you assemble, and if there is an opportunity to communicate our support to the full House or Senate, we will certainly do so.

Again, thank you for your support for small business and for introducing this welcome and needed legislation.

Sincerely,

A handwritten signature in black ink that reads "Jade West". The signature is written in a cursive, flowing style.

Jade C. West  
Chief Government Affairs Officer