2018 Executive Summit

January 30-February 1, 2018
The Fairmont Hotel
Washington, D.C.

REGISTRATION LIST

Page 2: NAW Board of Directors
Page 4: NAW Staff in Attendance
Page 5: Meeting Attendees Alphabetical by Last Name
Page 21: Meeting Attendees Alphabetical by NAW Member Association
Board of Directors

Chairman of the Board
John Tracy
Dot Foods Inc.
Chesterfield, Missouri

Chairman Elect
Joseph C. Nettemeyer
Valin Corporation
San Jose, California

First Vice Chairman
George Pattee
Parksite Inc.
Batavia, Illinois

Second Vice Chairman
Douglas W. York
Ewing Irrigation Products
Phoenix, Arizona

Secretary
J. Michael Medart
Medart Engine/Medart Marine
Arnold, Missouri

Immediate Past Chairman of the Board
Richard W. Schwartz
Winsupply Inc.
Dayton, Ohio

Chairman, Subcommittee on Budget & Finance and Treasurer
Manny Perez de la Mesa
Pool Corporation
Covington, Louisiana
Chairman of the Association Executives Council
   Talbot Gee
   Heating, Airconditioning & Refrigeration Distributors International
   Columbus, Ohio

Chair-Elect of the Association Executives Council
   Deborah M. Hamlin
   Irrigation Association
   Fairfax, Virginia

Past Chair of the Association Executives Council
   Matthew J. Rowan
   Health Industry Distributors
   Association
   Alexandria, Virginia
Staff in Attendance

James Anderson, Vice President-Government Relations
Alexandria Crenshaw, Thought Leadership
Beth Cruz, Vice President & Controller
Ann Franco, Office Assistant
Joy Goldman, Vice President of Administration
Adam Isenberg, Senior Director-Corporate Relations
George Keeley, General Counsel
Patricia Lilly, Senior Vice President of Thought Leadership
Tara Mostatab, Director-Membership Services
Nathan Nelson, Manager-Corporate Relations
John Peter, Senior Vice President-Corporate Relations
Anthony Simone, Vice President & General Manager-NAW/SC
Ruth Stadius, Senior Director of Thought Leadership
Dirk Van Dongen, President
Jade West, Senior Vice President-Government Relations
### Meeting Attendees Alpha by Last Name:

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<th>Company/Association</th>
<th>Title</th>
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<td>Anderson, Nancy J.P. (Nancy)</td>
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Burbridge, Martin S. (Marty)
President/CEO
Crescent Electric Supply Co
7750 Dunleith Dr
E Dubuque, IL  61025-1357
NAW
Burke, Megan (Megan)
Manager of Communication and Training
U S Lumber Group
2160 Satellite Blvd #450
Duluth, GA  30097-4360
PANELIST
Burton, John (John)
Lead Analyst-Monthly Wholesale Trade Survey
Statistics Canada
170 Tunney's Pasture Driveway
Ottawa, ON  K1A 0T6
GUEST
Burton, John (John)
Lead Analyst-Monthly Wholesale Trade Survey
Statistics Canada
170 Tunney's Pasture Driveway
Ottawa, ON  K1A 0T6
GUEST
Burton, John (John)
Lead Analyst-Monthly Wholesale Trade Survey
Statistics Canada
170 Tunney's Pasture Driveway
Ottawa, ON  K1A 0T6
GUEST
Butzier, Matt (Matt)
Vice President & General Manager-Building Materials
Palmer Donavin Mfg Co (The)
3210 Centerpoint Drive
Grove City, OH  43123
NAW
Calderon, Cory (Cory)
Director-Organizational Development
Valin Corporation
1701 E Edinger Ave Bldg J
Santa Ana, CA  92705
NAW
Calhoun, Ron E. (Ron)
President & CEO
Palmer Donavin Mfg Co (The)
3210 Centerpoint Dr
Grove City, OH  43123
PANELIST
Clark, Wes (Wes)
Chairman of the Board
M O R S C O
505 N Lakeshore Drive #4207
Chicago, IL  60611
NAW
Christopher, William (Bill)
Director of IT Analytics
Uline
12575 Uline Drive
Pleasant Prairie, WI  53158-3686
NAW
Clark, Wes (Wes)
Chairman of the Board
M O R S C O
505 N Lakeshore Drive #4207
Chicago, IL  60611
NAW
Clark, Wes (Wes)
Chairman of the Board
M O R S C O
505 N Lakeshore Drive #4207
Chicago, IL  60611
NAW
Clemmer, Kenneth (Kenneth)
Account Director
SmartBrief Inc
555 11th Street NW
Washington, DC  20005
TRADE
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<td>Managing Director, Benco Dental Co 295 CenterPoint Blvd, Pittston, PA 18640-6136</td>
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<td>Crawford, Robert (Bob)</td>
<td>COO &amp; Vice President of Operations United Electric Supply Co Inc 10 Bellecor Drive New Castle, DE 19720</td>
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<td>Crenshaw, Alexandria (Alex)</td>
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<td>daSilva, James (James)</td>
<td>Senior Editor, SmartBrief Inc 555 11th Street NW Washington, DC 20005</td>
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<td>DeCata, Michael G. (Mike)</td>
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Martin, Kevin (Kevin)  
Vice President of Operations  
Pipeline Packaging  
7390 Union Centre Blvd  
Fairfield, OH  45014  

NAW  

Macpherson, D.G. (D.G.)  
Chairman & CEO  
Grainger Inc  
100 Grainger Parkway  
Lake Forest, IL  60045  

NAW  
ISA  
ISSA  
PTDA  

May, Russell (Russ)  
President & COO  
Midwest Sign & Screen Printing Supply Co  
45 E Maryland Ave  
St Paul, MN  55117-4610  

NAW  

Mansfield, William P. (Bill)  
Senior Vice President-Marketing  
Graybar Electric Co Inc  
34 N Meramec Ave  
St Louis, MO  63105  

NAW  
EFC  
NAED  

Mazzarella, Kathleen M. (Kathy)  
Chairman, President and CEO  
Graybar Electric Co Inc  
34 N Meramec Ave  
St Louis, MO  63105  

NAW  
EFC  
NAED  

Marchbank, Robert (Rob)  
CEO  
Pinnacle Agriculture Distribution  
1880 Fall River Drive #100  
Loveland, CO  80538  

NAW  

McCarthy, Reid (Reid)  
Chief Financial Officer  
Haines & Co Inc  
6950 Aviation Blvd  
Glen Burnie, MD  21061-2531  

NAW  
NAFCD  

Marcoe, Keith (Keith)  
Chief Commercial Operations Officer  
Network Services Company  
1100 E Woodfield Road #200  
Schaumburg, IL  60173-5110  

NAW  
ISSA  

McCarthy, Shane (Shane)  
SVP-Supply Chain & Business Development  
Lawson Products Inc  
8770 W Bryn Mawr Ave #900  
Chicago, IL  60631-3515  

NAW  
ISA  
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Marks, J. Michael (Mike)  
Managing Partner  
Indian River Consulting Group  
2210 Front Street #308  
Melbourne, FL  32901  

SPEAKER  

McClelland, John (John)  
COO  
Paragon Foods  
173 Thorn Hill Road  
Warrendale, PA  15086  


McClure, Richard J. (Rick)  
Area Vice President/NAW Relationship Manager  
Arthur J Gallagher & Co  
5950 Symphony Woods Rd Suite 314  
Columbia, MD  21044  

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Martin, Christopher (Chris)  
Executive Account Manager  
P R O S  
3100 Main St #900  
Houston, TX  77002  

GUEST  

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Pipeline Packaging  
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Glenwillow, OH  44139

O'Donnell, David (Dave)  
President & CEO  
Nemeon Inc  
6043 Hudson Rd Suite 350  
Woodbury, MN  55125

Nelson, Nathan (Nathan)  
Corporate Relations Manager  
N A W  
1325 G St NW #1000  
Washington, DC  20005-3134

Ogden, Dustin (Dustin)  
Principal-Distribution & Supply Chain  
Korn Ferry  
1450 Brickell Ave #2620  
Miami, FL  33131

Nero, Robert (Robert)  
Vice President-Sales  
SPA  
2701 Park Dr  
Cleveland, OH  44120

Oldroyd, Matthew (Matt)  
Managing Director & COO  
Womack Machine Supply Co  
13835 Senlac Drive  
Farmers Branch, TX  75234-8822

Nettemeyer, David (David)  
Manager-Digital Strategies  
Valin Corporation  
1941 Ringwood Ave  
San Jose, CA  95131

Olthoff, Michael K. (Mike)  
President & CEO  
Nichols  
1391 Judson Road  
Norton Shores, MI  49456

Nettemeyer, Joseph C. (Joe-Jane)  
President & CEO  
Valin Corporation  
1941 Ringwood Ave  
San Jose, CA  95131

O'Neill, David (Dave)  
Director of Sales  
SPA  
2701 Park Dr  
Cleveland, OH  44120

Nikovics, Michelle (Michelle)  
Vice President of Finance & Technology  
Midwest Sign & Screen Printing Supply Co  
45 E Maryland Ave  
St Paul, MN  55117-4610

Onorato, Rob (Rob)  
Senior VP and COO  
Crescent Electric Supply Co  
7750 Dunleith Dr  
E Dubuque, IL  61025-1357

Novak, Elizabeth O. (Liz)  
Senior Director of Marketing & Advocacy  
International Association of Plastics Distribution  
6734 W 121st St  
Overland Park, KS  66209

Orlet, Edward M. (Ed)  
Senior Vice President of Membership & Marketing  
National Association of Electrical Distributors  
1181 Corporate Lake Drive  
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<td>Perenic, Fred J.</td>
<td>President &amp; CEO</td>
<td>Argent International</td>
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<td>Perenic, Lynn</td>
<td>President/CEO</td>
<td>Argent Tape &amp; Label Inc</td>
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<td>Perez de la Mesa</td>
<td>President and CEO</td>
<td>Pool Corporation</td>
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<tr>
<td>(Manny)</td>
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<tr>
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<td>Area Vice President of Mid Atlantic</td>
<td>Arthur J Gallagher &amp; Co</td>
</tr>
<tr>
<td>(Rob)</td>
<td></td>
<td>158 Viera Drive</td>
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<tr>
<td>Peter, John D.</td>
<td>Senior Vice President-Corporate</td>
<td>N A W</td>
</tr>
<tr>
<td>(John)</td>
<td>Relations</td>
<td>1325 G St NW #1000</td>
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<td>Peters, Jonathan</td>
<td>President</td>
<td>C H Briggs Company</td>
</tr>
<tr>
<td>W. (Jonathan)</td>
<td></td>
<td>2047 Kutztown Rd</td>
</tr>
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<tr>
<td>Plotka, Jeffrey</td>
<td>Vice President of Operations</td>
<td>H I S C O</td>
</tr>
<tr>
<td>(Jeff)</td>
<td></td>
<td>6650 Concord Park Dr</td>
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<td>Houston, TX  77040-4098</td>
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Page 13
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<thead>
<tr>
<th>Name</th>
<th>Title/Role</th>
<th>Company/Address</th>
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<tr>
<td>Poehling, Joseph S. (Joe)</td>
<td>CEO/Chairman</td>
<td>First Supply LLC 6800 Gisholt Drive</td>
<td></td>
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<td>Madison</td>
<td>WI</td>
<td>53713</td>
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<tr>
<td>Potter, Nathan (Nathan)</td>
<td>CEO</td>
<td>D W Distribution 1200 E Centre Park Blvd</td>
<td></td>
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<td>TX</td>
<td>75115-2536</td>
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<td>Propst, Beverly L. (Bev)</td>
<td>Senior Vice President -HR</td>
<td>Graybar Electric Co Inc 34 N Meramec Ave</td>
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<td>St Louis</td>
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<td>A D I 263 Old Country Rd</td>
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<td>Pipeline Packaging/Cleveland Steel Container Corp</td>
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<td>Reuben, Meredith B. (Meredith)</td>
<td>CEO/Owner</td>
<td>E B P Supply Solutions 200 Research Dr</td>
<td></td>
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<td>Milford</td>
<td>CT</td>
<td>06460-8500</td>
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<td>Risk, James K. III (Jim)</td>
<td>CEO</td>
<td>Kirby Risk Electrical Supply 1815 Sagamore Pkwy N</td>
<td></td>
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<td>IN</td>
<td>47904-1765</td>
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<td>Roberts, William (Bob)</td>
<td>President/CEO/Chairman</td>
<td>Roberts Oxygen Co Inc 7564 Standish Pl #100</td>
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<tr>
<td>Roberts, William (Will)</td>
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<td>Roberts Oxygen Co Inc 7564 Standish Pl #100</td>
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<td>Rones, Richard L. (Richard)</td>
<td>President</td>
<td>Americo Manufacturing Co Inc PO Box 270</td>
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<td>GA</td>
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<td>Rothenbach, Bill (Bill)</td>
<td>Chief Human Resources Officer</td>
<td>Haines &amp; Co Inc 6950 Aviation Blvd</td>
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<td>MD</td>
<td>21061-2531</td>
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<td>Royse, Eric (Eric)</td>
<td>Senior Vice President of Operations</td>
<td>PrimeSource Building Products Inc 1483 Colesville Road</td>
<td></td>
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<td>Bethlehem</td>
<td>PA</td>
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<td>NAW, NBMDA</td>
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<td>Saacks, Lisa (Lisa)</td>
<td>Vice President of Business Development</td>
<td>BlueTarp Financial Inc 85 Broad St 18th Fl</td>
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<td>Salveson, John F. (John)</td>
<td>Co-Founder &amp; Principal</td>
<td>Salveson Stetson Group Inc</td>
<td>150 N Radnor Chester Rd #F100</td>
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<td>Sarac, Abdulkadir (Abdul)</td>
<td>COO</td>
<td>Curbell Plastics Inc</td>
<td>7 Cobham Dr</td>
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<td>Scarbrough, Brett (Brett)</td>
<td>Board Member</td>
<td>Lawson Products Inc</td>
<td>301 Commerce Street #1600</td>
<td>Fort Worth, TX</td>
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<td>Schleyhahn, Michael (Mike)</td>
<td>President/CEO</td>
<td>San Diego Fluid System Technologies</td>
<td>9170 Camino Santa Fe</td>
<td>San Diego, CA</td>
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<td>Schnakenberg, Ben (Ben)</td>
<td>Partner</td>
<td>High Road Capital Partners</td>
<td>1251 Ave of the Americas #825</td>
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<td>Schubert, Sean (Sean)</td>
<td>Divisional Vice President of</td>
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<td>2850 Golf Road</td>
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<td>Schwartz, Richard W. (Rick-Jane)</td>
<td>Chairman of the Board</td>
<td>Winsupply Inc</td>
<td>3131 S Dixie Drive #555</td>
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<td>Kele Inc</td>
<td>175 LaPier St</td>
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<td>V A I/Vormittag Associates Inc</td>
<td>120 Comac St</td>
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<td>Shanahan, Kathleen (Kathleen)</td>
<td>Board Member &amp; Executive Vice</td>
<td>Turtle &amp; Hughes Inc</td>
<td>1900 Lower Rd</td>
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<td>Sharp, Lee (Lee)</td>
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<td>Unified Commerce Solutions</td>
<td>4322 Harding Pike # 417</td>
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<td>Short, Kevin (Kevin)</td>
<td>President &amp; CEO</td>
<td>Polymershapes</td>
<td>9930 Kincey Ave</td>
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<td>28078-6541</td>
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<td>Shrigley, David (Dave)</td>
<td>Business Development Team Leader</td>
<td>Revere Electric Supply</td>
<td>975 Weiland Road</td>
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<td>745 7th Ave 18th Fl</td>
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Siekierski, Joe (Joe)  
NAW  
CFO  
R J Schinner Co Inc  
N89 W14700 Patricia Dr  
Menomonee Falls, WI  53051

Spence, Robert (Bob)  
HIDA  
ISSA  
CEO  
E T A Global  
3307 Carnegie Lane  
Matthews, NC  28105

Simone, Anthony (Tony)  
NAW  
STAFF  
NAWSC Vice President & General Manager  
N A W  
1325 G Street NW #1000  
Washington, DC  20005

Stadius, Ruth (Ruth)  
NAW  
STAFF  
Senior Director of Thought Leadership  
N A W  
1325 G Street NW #1000  
Washington, DC  20005

Smith, Eric (Eric)  
TRADE  
PRESS  
Editor  
Modern Distribution Management/MDM Analytics  
2569 Park Lane #200  
Lafayette, CO  80026

Stanfield, Mercer (Mercer)  
ISSA  
President & COO  
Brame Specialty Co Inc  
2021 S Briggs Ave  
Durham, NC  27702-0271

Snyder, Roland (Roland)  
NAW  
President & CEO  
Grabber Construction Products Inc  
5255 W 11000 N #100  
Highland, UT  84003-8955

Stark, Theodore E. III (Ted)  
ISSA  
President  
Dalco Enterprises Inc  
300 5th Ave NW  
New Brighton, MN  55112-3232

Souders, Michael G. (Mike)  
NAW  
ASA  
HARDI  
IA  
NAED  
WASDA  
VP of Sales  
Winsupply Inc  
3110 Kettering Blvd  
Dayton, OH  45439-1924

Starr, Daniel (Dan)  
NAW  
ISA  
NBMDA  
President & CEO  
Do it Best Corp  
PO Box 868  
Ft Wayne, IN  46801-0868

Souza, Mauro (Mauro)  
NAW  
Managing Director  
Jefferies LLC  
520 Madison Ave 10th Floor  
New York, NY  10020

Steffeck, Mike (Mike)  
NAW  
Executive Vice President of Procurement & Operations  
Pinnacle Agriculture Distribution  
1880 Fall River Drive #100  
Loveland, CO  80538

Spangler, Robert (Bob)  
NAW  
NBMDA  
Chief Sales Officer  
C H Briggs Company  
2047 Kutztown Rd  
Reading, PA  19605

Stevenson, Dale (Dale)  
NAW  
President  
Power & Telephone Supply Co  
2673 Yale Ave  
Memphis, TN  38112-3335
Stirewalt, Chris (Chris)  
Politics Editor  
Fox News  
400 North Capitol Street NW  
Washington, DC  20001

**SPEAKER**

Taylor, Robert (Bob-Marion)  
President Emeritus  
Do it Best Corp  
908 Cavalier Drive  
Virginia Beach, VA  23451

Stoddard, Larry J. (Larry)  
President/CEO  
RelaDyne LLC  
8280 Montgomery Road #101  
Cincinnati, OH  45236

**NAW**

SPEAKER

Teerlinck , Scott (Scott)  
President  
Werner Electric Supply Co  
4800 W Prospect Ave  
Appleton, WI  54914

Stolz, Robert (Bob)  
General Manager-North American Sales  
Chevron Corp  
6001 Bollinger Canyon Rd  
San Ramon, CA  94583

**NAW**

Thacker, Milt (Milt)  
Director of IT  
Haines & Co Inc  
6950 Aviation Blvd  
Glen Burnie, MD  21061-2531

Stroud, Ronnie (Ronnie)  
CFO  
U S Lumber Group  
2160 Satellite Blvd suite 450  
Duluth, GA  30097

**NAW, NAWLA, WMA**

Thibert, Joseph (Joe)  
President-Trimark United East  
TriMark USA  
505 Collins Street  
S Attleboro, MA  02703

Sullivan, Paul (Paul)  
CFO  
Miltions Distributing Co Inc  
305 Forbes Blvd  
Mansfield, MA  02048-1805

**NAW, NAWLA, WSWA**

Thompson, Joseph Jr. (Joe)  
General Manager  
Association for Hose & Accessories Distribution (The)  
105 Eastern Avenue #104  
Annapolis, MD  21403

Sweet, Andrew (Andrew)  
Senior Vice President  
Stephens Inc  
3344 Peachtree Road #1650  
Atlanta, GA  30326

**NAW**

Timmerman, Brad (Brad)  
Director of Marketing  
Bossard North America Inc  
6521 Production Drive  
Cedar Falls, IA  50613-6907

Tabor, Garry (Garry)  
Executive Vice President  
Associated Building Material Distributors of America  
5170 Golden Foothill Parkway  
El Dorado Hills , CA  95762

**NAW**

Tinker, Daniel R. (Dan)  
President & CEO  
S R S Distribution Inc  
5900 S Lake Forest Dr #400  
McKinney, TX  75070-2196

Page 17
Tomblin, Alan (Alan)  
President & CEO  
Network Services Company  
1100 E Woodfield Road #200  
Schaumburg, IL  60173-5110  
NAW  
ISSA

Vansant, Scott (Scott)  
CFO  
S & S Distribution Inc  
5900 S Lake Forest Dr #400  
McKinney, TX  75070-2196  
NAW  
NBMDA

Tompkins, James (Jim)  
President  
Tompkins International  
6870 Perry Creek Road  
Raleigh, NC  27616  
SPEAKER

Venetis, Thomas (Tom)  
Executive Director  
Allied Buying Corp  
200 West 22nd Street #240  
Lombard, IL  60148  
NAW  
FEDA  
ISSA

Tracy, John (John-Linda)  
Executive Chairman  
Dot Foods Inc  
17050 Baxter Road #130  
Chesterfield, MO  63005  
NAW  
GMDC  
HDA  
IFDA  
ISSA

Vontalge, Alice (Alice)  
Vice President-Chief Strategy Officer  
Crescent Electric Supply Co  
7750 Dunleith Dr  
E Dubuque, IL  61025-1357  
NAW  
NAED

Turner, David O. (David)  
CEO & President  
Equipment Depot  
840 Gessner Rd Ste 950  
Houston, TX  77024  
NAW  
MHEDA

Vorwick, George (George)  
President & CEO  
United Electric Supply Co Inc  
10 Bellecor Drive  
New Castle, DE  19720  
NAW  
NAED

Valls, Luis (Luis)  
President, Electrical Distribution Division  
Turtle & Hughes Inc  
1900 Lower Rd  
Linden, NJ  07036-6519  
NAW  
ISA  
NAED

Vranicic, Anne (Anne)  
Vice President of Marketing  
Valin Corporation  
1941 Ringwood Ave  
San Jose, CA  95131  
NAW

Van Brackle, Tony (Tony)  
Chairman  
Unified Commerce Solutions  
9200 Burning Tree Road  
Bethesda, MD  20817  
GUEST

Walsh, Andrew K. (Andrew)  
President/COO  
Paint Sundries Solutions Inc  
930 7th Avenue  
Kirkland, WA  98033  
NAW

Van Dongen, Dirk (Dirk-Maryann)  
President  
N A W  
1325 G St NW #1000  
Washington, DC  20005-3134  
NAW  
STAFF

Ward, William L. (Bill)  
Distributor Excellence Manager  
Shell Lubricants  
150 N Dairy Ashford  
Houston, TX  77009  
NAW  
ACA
Weidner, M. Robert III (Bob)  
President & CEO  
Metals Service Center Institute  
4201 Euclid Avenue  
Rolling Meadows, IL  60008

Winings, Tim (Tim)  
Vice President of Sales & Marketing  
Pipeline Packaging  
30310 Emerald Valley Pkwy #500  
Glenwillow, OH  44139

West, Jade (Jade-Ray LaJeunesse)  
Senior Vice President-Government Relations  
N A W  
1325 G St NW #1000  
Washington, DC  20005-3134

Winstead, Charles T. (Todd)  
President  
Tidewater Power Equipment  
5795 Thurston Ave  
Virginia Beach, VA  23455-3015

Whalen, Michael (Mike)  
Executive Vice President  
eDistbusiness  
97 McKee Drive  
Mahwah, NJ  07430

Wright, Brent (Brent)  
VP-Sales & Marketing  
Bossard North America Inc  
6521 Production Drive  
Cedar Falls, IA  50613-6907

Whitaker, Joel (Joel)  
Editor & Publisher  
Kane’s Beverage News Daily  
PO Box 224  
Spencerville, MD  20868

Yates, Bradford C. (Brad)  
Managing Director  
Stephens Inc  
3344 Peachtree Road #1650  
Atlanta, GA  30326

Williams, Brent (Brent)  
Board Member  
Animal Supply Co  
200 Crescent Court #1030  
Dallas, TX  75201

York, Douglas W. (Doug)  
President and CEO  
Ewing Irrigation Products  
3441 E Harbour Dr  
Phoenix, AZ  85034-7229

Williams, Opie E. (Opie)  
President  
Pace International  
3582 Technology Drive NW  
Rochester, MN  55901

York, Raymon A. (Ray)  
Treasurer  
Ewing Irrigation Products  
3441 E Harbour Dr  
Phoenix, AZ  85034-7229

Wilson, Nick (Nick)  
Director of Marketing & Strategic Partnerships  
SPA  
2701 Park Dr  
Cleveland, OH  44120

York, Sue (Sue)  
Chair  
Ewing Irrigation Products  
3441 E Harbour Dr  
Phoenix, AZ  85034-7229
Zumarraga, Carlos (Carlos-Lupe)  
Owner and President  
Zuma & Sons Distributors Corp  
10800 NW 100th St #1  
Medley, FL  33178

NAW  
CDA

Zumarraga, Christopher (Chris)  
Business Development Manager  
Zuma & Sons Distributors Corp  
10800 NW 100th St #1  
Medley, FL  33178

NAW  
CDA
Meeting Attendees Alpha by Commodity Line Association:

**American Supply Association**
Buxton, Kyle (Kyle)
Clark, Wes (Wes)
Espe, Matt (Matt)
Evans, Doug (Doug)
Ferguson, Robert (Rob)
Gordon, Roland (Roland)
Hatchell, Stacey (Stacey)
Hodes, Vincent (Vince)
Hornsby, C. (Chip)
Poehling, Joseph (Joe)
Prush, Kevin (Kevin)
Schwartz, Richard (Rick)
Souders, Michael (Mike)

**Associated Equipment Distributors**
Funkhouser, Craig (Craig)
Prush, Kevin (Kevin)

**The Association for Hose & Accessories Distribution**
Gale, Thomas (Tom)
Hodes, Vincent (Vince)
Lawrence, F. (Barry)
Moss, Scott (Scott)
Mullins, Molly (Molly)
Smith, Eric (Eric)
Thompson, Joseph, Jr. (Joe)

**The Association for Manufacturing Technology**
Nangle, David (Dave)

**Association of Ingersoll-Rand Distributors**
Heberer, Kenneth (Ken)

**The Association of Pool & Spa Professionals**
Hinebaugh, Matthew (Matt)
Perez de la Mesa, Manuel (Manny)

**Auto Care Association**
Ward, William (Bill)

**Business Solutions Association**
Dochelli, Harry (Harry)
Heberer, Kenneth (Ken)
**Convenience Distribution Association**
Barney, Kevin (Kevin)
Bolin, Kimberly (Kimberly)
Zumarraga, Carlos (Carlos)
Zumarraga, Christopher (Chris)

**Copper & Brass Servicenter Association**
Avery, Susan (Susan)

**Electro-Federation Canada**
Bergdoll, Andy (Andy)
Geekie, Matthew (Matt)
Harwood, Randall (Randy)
Hatchell, Stacey (Stacey)
Mansfield, William (Bill)
Mazzarella, Kathleen (Kathy)
Propst, Beverly (Bev)

**Food Industry Suppliers Association**
Lippert, Jerome (Jerry)
Patterson, Mandy (Mandy)

**Food Marketing Institute**
Larmon, Patrick (Pat)
Lett, Daniel (Dan)
Lyday, John (John)
McCool, James (Jim)

**Foodservice Equipment Distributors Association**
Blaylock, Dan (Dan)
Boelter, Eric (Eric)
Ellingson, Eric (Eric)
Keck, Allan (Allan)
Thibert, Joseph (Joe)
Venetis, Thomas (Tom)

**The FPDA Motion & Control Network**
Bauders, David (David)
Bauders, Dolores (Dolores)
Kampe, Kevin (Kevin)
Nero, Robert (Robert)
Oldroyd, Matthew (Matt)
O'Neil, David (Dave)
Patterson, Mandy (Mandy)
Thompson, Joseph, Jr. (Joe)
Wilson, Nick (Nick)
**Gases and Welding Distributors Association**
Dochelli, Harry (Harry)
Nangle, David (Dave)
Patterson, Mandy (Mandy)
Roberts, William (Bob)
Roberts, William (Will)

**Global Market Development Center**
Holt, Matthew (Matt)
Hunter, Heath (Heath)
Metzinger, Bill (Bill)
Tracy, John (John)

**Health Industry Distributors Association**
Cohen, Charles (Chuck)
Heeren, Jeff (Jeff)
Jansen, Ann (Ann)
Siekierski, Joe (Joe)

**Healthcare Distribution Alliance**
Holt, Matthew (Matt)
Hunter, Heath (Heath)
Metzinger, Bill (Bill)
Patterson, Mandy (Mandy)
Tracy, John (John)

**Heating Airconditioning & Refrigeration Distributors International**
Buxton, Kyle (Kyle)
Clark, Wes (Wes)
Espe, Matt (Matt)
Ferguson, Robert (Rob)
Gordon, Roland (Roland)
Hatchell, Stacey (Stacey)
Hornsby, C. (Chip)
Larson, Andrew (Andrew)
Nangle, David (Dave)
Poehling, Joseph (Joe)
Schwartz, Richard (Rick)
Souders, Michael (Mike)

**Industrial Supply Association**
Christopher, William (Bill)
DeCata, Michael (Mike)
Dochelli, Harry (Harry)
Elliott, John (John)
Gale, Thomas (Tom)
Hatchell, Stacey (Stacey)
Hodes, Vincent (Vince)
King, Jodi (Jodi)
Macpherson, D.G. (D.G.)
McCarthy, Shane (Shane)
Monico, Thomas (T.J.)
Perenic, Fred (Fred)
Ruggles, Douglas (Doug)
Scarborough, Brett (Brett)
Shanahan, Kathleen (Kathleen)
Smith, Eric (Eric)
Starr, Daniel (Dan)
Taylor, Robert (Bob)
Valls, Luis (Luis)

**International Association of Plastics Distribution**
Avery, Susan (Susan)
Barth, William (Bill)
Booth, Tyler (Tyler)
Caplan, Bradley (Brad)
Cooney, Jim (Jim)
Gough, Richard (Rick)
Helbig, Gerald (Gerry)
Kramer, Mark (Mark)
Lee, Trevor (Trevor)
Novak, Elizabeth (Liz)
Sarac, Abdulkadir (Abdul)
Short, Kevin (Kevin)

**International Foodservice Distributors Association**
Holt, Matthew (Matt)
Hunter, Heath (Heath)
Metzendorf, Eric (Eric)
Metzinger, Bill (Bill)
Tracy, John (John)

**International Sanitary Supply Association**
Barrett, John (John)
Barrett, Paul (Paul)
Blaylock, Dan (Dan)
Boelter, Eric (Eric)
Christopher, William (Bill)
DeCata, Michael (Mike)
Dochelli, Harry (Harry)
Elliott, John (John)
Firenze, Robert (Bob)
Heeren, Jeff (Jeff)
Holt, Matthew (Matt)
Huelskamp, Ray (Ray)
Hunter, Heath (Heath)
Josephs, Daniel (Dan)
Keck, Allan (Allan)
King, Jodi (Jodi)
Larmon, Patrick (Pat)
Lett, Daniel (Dan)
Lyday, John (John)
Macpherson, D.G. (D.G.)
Marcoe, Keith (Keith)
McCarthy, Shane (Shane)
McCool, James (Jim)
Metzinger, Bill (Bill)
Olthoff, Michael (Mike)
Reuben, Meredith (Meredith)
Rones, Richard (Richard)
Scarborough, Brett (Brett)
Siekierski, Joe (Joe)
Stanfield, Mercer (Mercer)
Stark, Theodore, III (Ted)
Thibert, Joseph (Joe)
Tomblin, Alan (Alan)
Tracy, John (John)
Venetis, Thomas (Tom)

**Irrigation Association**
Buxton, Kyle (Kyle)
Ferguson, Robert (Rob)
Gordon, Roland (Roland)
Schwartz, Richard (Rick)
Souders, Michael (Mike)
York, Douglas (Doug)
York, Raymon (Ray)
York, Sue (Sue)

**Material Handling Equipment Distributors Association**
Hobbs, Thomas (Tom)
Hume, Michael (Michael)
Turner, David (David)

**Metals Service Center Institute**
Weidner, M., III (Bob)

**National Association of Container Distributors**
Eiben, Joe (Joe)
Herbert, Dan (Dan)
Martin, Kevin (Kevin)
Nelson, Chris (Chris)
Puening, Dennis (Dennis)
Winings, Tim (Tim)

**National Association of Electrical Distributors**
Bergdoll, Andy (Andy)
Burbridge, Martin (Marty)
Buxton, Kyle (Kyle)
Crawford, Robert (Bob)
Eggleton, John (John)
Ferguson, Robert (Rob)
Geekie, Matthew (Matt)
Glinski, Stephen (Steve)
Gordon, Roland (Roland)
Hart, Joseph (Joe)
Harwood, Randall (Randy)
Hatchell, Stacey (Stacey)
Lawrence, F. (Barry)
Mansfield, William (Bill)
Mazzarella, Kathleen (Kathy)
Onorato, Rob (Rob)
Orlet, Edward (Ed)
Propst, Beverly (Bev)
Risk, James, III (Jim)
Schwartz, Richard (Rick)
Shanahan, Kathleen (Kathleen)
Shrigley, David (Dave)
Souders, Michael (Mike)
Teerlink, Scott (Scott)
Valls, Luis (Luis)
Vontalge, Alice (Alice)
Vorwick, George (George)

National Association of Flour Distributors
Metzendorf, Eric (Eric)
Munroe, Mark (Mark)

National Association of Sign Supply Distributors
Anderson, Nancy (Nancy)
May, Russell (Russ)
Nikovics, Michelle (Michelle)

National Beer Wholesalers Association
Boelter, Eric (Eric)
Siegel, Richard (Rich)

National Fastener Distributors Association
Brustkern, Curt (Curt)
Hansen, Steen (Steen)
Juengel, Eric (Eric)
Patterson, Mandy (Mandy)
Timmerman, Brad (Brad)
Wright, Brent (Brent)

National Marine Distributors Association
Barber, Ryan (Ryan)
Cueroni, Nancy (Nancy)
Kirkland, Don, III (Don)
Leon, Laura (Laura)
Medart, Michael (Mike)
North American Association of Floor Covering Distributors
Ethridge, Graves (Graves)
McCarthy, Reid (Reid)
Rothenbach, Bill (Bill)
Thacker, Milt (Milt)

North American Association of Utility Distributors
Bergdoll, Andy (Andy)

North American Building Material Distribution Association
Butzier, Matt (Matt)
Calhoun, Ron (Ron)
Jacobson, Eric (Eric)
Pattee, George (George)
Pavlik, Jeff (Jeff)
Peters, Jonathan (Jonathan)
Royse, Eric (Eric)
Spangler, Robert (Bob)
Starr, Daniel (Dan)
Taylor, Robert (Bob)
Tinker, Daniel (Dan)
Vansant, Scott (Scott)

North American Wholesale Lumber Association Inc
Bernstein, David (David)
Bernstein, Gary (Gary)
Burke, Megan (Megan)
Elfering, Frank (Frank)
Elliott, Aaron (Aaron)
McLendon, Jeff (Jeff)
Pattee, George (George)
Pavlik, Jeff (Jeff)
Potter, Nathan (Nathan)
Stroud, Ronnie (Ronnie)

NPTA Alliance
Barrett, Paul (Paul)
Larmon, Patrick (Pat)
Lett, Daniel (Dan)
Lyday, John (John)
McCool, James (Jim)
Olthoff, Michael (Mike)

Outdoor Power Equipment & Engine Service Association
Cueroni, Nancy (Nancy)
Leon, Laura (Laura)
Medart, Michael (Mike)
Parsley, Robert (Robert)
Parsley, William (Bill)
Patterson, Mandy (Mandy)
Plotka, Jeffrey (Jeff)
Winstead, Charles (Todd)

Pet Industry Distributors Association
Patterson, Mandy (Mandy)
Scioscia, Joe (Joe)
Williams, Brent (Brent)

Power Transmission Distributors Association
Eggleton, John (John)
Hart, Joseph (Joe)
Macpherson, D.G. (D.G.)
Risk, James, III (Jim)
Teerlinck, Scott (Scott)

Water & Sewer Distributors of America
Buxton, Kyle (Kyle)
Clark, Wes (Wes)
Espe, Matt (Matt)
Ferguson, Robert (Rob)
Gordon, Roland (Roland)
Hatchell, Stacey (Stacey)
Hornsby, C. (Chip)
Schwartz, Richard (Rick)
Souders, Michael (Mike)

Wholesale Florist & Florist Supplier Association
Mullins, Molly (Molly)

Wine & Spirits Wholesalers of America
Gordon, Melissa (Melissa)
Sullivan, Paul (Paul)

World Millwork Alliance
Burke, Megan (Megan)
Elliott, Aaron (Aaron)
McLendon, Jeff (Jeff)
Potter, Nathan (Nathan)
Stroud, Ronnie (Ronnie)