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Since 1988, Kahle has trained tens of thousands of distributor sales professionals, authored seven books and 32 multimedia programs, and published more than 500 articles. His credits include: *How to Excel at Distributor Sales*, *10 Secrets of Time Management for Salespeople*, *Transforming Your Sales Force for the 21st Century*, and *Question Your Way to Sales Success*. He is a world-class speaker who has presented in seven countries and 46 states.

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